



Road Management Technical Assistance

Outreach Event and Feedback
Session-Kathmandu Nepal, Via
Webinar

06 February 2020

PROCUREMENT ASPECTS



OBJECTIVES OF THE PRESENTATION

- Provide an overview of the Procurement Process under MCC Procurement Guidelines
- Provide Information regarding the Procurement Aspects
- Share tentative Procurement Schedule
- Receive Questions Clarifications from Participants

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- Procurement Method
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MCC Procurement Guidelines and Principles



- Conceptual Procurement Framework is taken from World Bank, with several differences
 - More Emphasis in Quality Rather than Price
 - Involvement of the Donor
 - Filing a Protest
 - Awarding decisions made by Consensus rather than average
 - Procurement Agent (Independent) conducting all Procurements
- Four Principles Shape the PPG's (<https://www.mcc.gov/resources/doc/program-procurement-guidelines>)
 - Open, fair and competitive procedures used in a transparent manner to solicit, award and administer contracts
 - Solicitations based on a clear and accurate description of the goods, works or services to be acquired
 - Contracts awarded only to qualified and capable suppliers and contractors that perform in accordance with the terms and conditions of the applicable contracts and on a cost-effective and timely basis
 - No more than a commercially reasonable price is paid to procure goods, works or services

MCC Procurement Guidelines and Principles



- Nepal's Government Procurement Rules Does Not Apply
- PPG's Structure
 - Fifteen (15) Parts
 - Two (2) Attachments
 - Ninety-Two Pages (March 2019 Release)
 - <https://www.mcc.gov/resources/doc/program-procurement-guidelines>
- Publication Requirements
 - DgMarket
 - UNDB
 - Local Newspapers
 - MCA-Nepal Web Page <https://mcanp.org/>
 - MCC Web Page
 - Specialized Publications

MCC Procurement Guidelines and Principles



- Proposal's Evaluation
 - Project Partners Public Sector
 - Private Sector participation (Local/International)
 - Evaluation Methodology pre-disclosed, fair and objective
- Promotion of Competition
 - Large Number of Competitors
- Transparency and Integrity of the Procurement Process
 - A Bid Challenge System is available to file complaints
 - MCC has available several mechanism to deal with allegations of Fraud and Corruption.

Procurement Method



- Pre-Qualification-Shortlisting Process
 - No maximum limit to the number of firms that may be shortlisted
 - Mandatory Criteria experience last seven years: Exit door Pass/Fail
 - Experience of the firm and Qualifications of Key Personnel
 - 75% to be included in short list
 - Short list subject to MCC approval
- The selected Method is Quality Cost Based Selection

Criteria	Points
Experience and Past Performance	10 points
Approach, Methodology, Work Plan, Quality Assurance	25 points
Professional Staff -4 key positions	65 points
Total	100 points

Procurement Method



- Technical Weight: 90%
- Financial Weight: 10%
- Clear indication: High Quality is required

Scoring Methodology



- Used for Shortlisting Process and for evaluation of Technical Proposals

Score	Adjectival Description
0	Not meeting the Requirements
1	Material Deviation from the requirements
2	Significant deviation from the requirements
3	Marginal deviation from the requirements
4	Meeting the Requirements
4.3	Marginally Exceeding the requirements
4.7	Significantly Exceeding the requirements
5	Significantly Exceeding the requirements

Procurement Process Safeguard



- Several layers of review and approvals
- International Expertise (on MCC procedures) for conducting the procurement
- Independent private sector consultants participating in evaluation
- Open access to Request For Proposal documents
- Pre-proposal conference and Clarification Period
- Mandatory procedure for debriefing to unsuccessful bidders
- E-procurement
 - Saves trees
 - More time for preparing proposals
 - No late proposals

Procurement Schedule



- Shortlisting Process: March 2020
- Procurement to be Launched:
- Submission of Proposals:
- Evaluation of Proposals:
- Awarding Date:
- Commencement date: subject to entry into force.

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Questions and Answers

Thanks!!!