INTEGRATED AGRICULTURE INFRASTRUCTURE PROJECT IN BIRENDRANAGAR, SURKHET

SALIENT FEATURES

SN	FEATURES	CHARACTERISTICS
GENERAL		
1	Name of Project	Integrated Agriculture Infrastructure Project in Birendranagar, Surkhet
2	Туре	Establishment of Multi-chambered Cold Storage Warehouse and processing center
3	Sector	Agriculture

PROJECT LOCATION

1	Province	Karnali Province
2	Project Location	Birendranagar Municipality (Location Map)

PROJECT COMPONENT/TECHNOLOGY

1	Cold storage and warehouse	Structure	Commodities	Chamber/Silo	Capacity (Mt.)
		Cold Storage	Vegetables	Chamber 1	1650
		(2500 Mt.)	Fruits	Chamber 2	850
		Ware house/	Maize	Silo (2 Nos.)	5000
	Store house	Wheat	Silo (1 Nos.)	2500	
		(7,500 Mt.)			

SN	FEATURES	CHARACTERISTICS
		 Cold Storage Fruit: Mango, Pear, Apple, Mandarin, Lime & other Citrus Vegetable: Cauliflower, Cabbage, Radish & other Winter vegetable, Tomato, Brinjal, Cucumber & other Summer vegetables Technology Multi chambered storage system Temperature range 0 to 10° C (varied with commodities) Relative Humidity (RH) 75 to 95% Warehouse
		 Maize & Wheat Grain Storage in Standard Silos Dry storage (moisture 13 to 15%) Milling with destoning, sorting, flour grading, etc.
2	Ginger processing	 Collection capacity of 20,000 MT of Ginger Ginger Collection (Storage, pre-cleaning, sorting & grading) Washing & Peeling Drying & Grinding (Packaging for export/domestic sale (Sutho), Grinding for spice (powder)
3	Integration and Alliances	 Mechanism of issuing warehouse receipt Integration with Bank & Financial Institutions and Commodity Exchanges Develop alliance with National Supply Company being setup by Government of Nepal

MARKET ASSESSMENT

1 (Demand-supply scenario, current status, business case)	 Birendranagar of Surkhet is the capital of Karnali province and is also the main hub for agricultural produce and its marketing. Karnali province produces surplus maize that can be supplied to Sudurpashchim province. Irrigation projects are in pipeline which will increase the area of irrigated land from the current level of 22.9%. Commercial farming will increase the cultivated land from the current level of 75.5% out of total arable land. The basic per capita food availability is lower which depicts that future potential market of stored products is incredible.
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		 Total production of Ginger is 37,691 MT wherein highest production is in Salyan followed by Surkhet, Dailekh & Jajarkot which can be processed in international standard and exported. Commodity Exchanges are being setup in Nepal so there is very strong opportunity to have strategic partnership.

DEVELOPMENT MODALITY

1	Development modality	Public Private Partnership
2	Role of the Government of Nepal	 Provision of government land, land acquisition, facilitation and project security Facilitating legal approvals/permits Review & monitoring
3	Role of the Private Sector	 Plan, design, build, finance and operate the facilities during the Concession Period Collection of revenues from the project during the Concession Period Handover to the Government after the Concession Period
4	 Development Period Pre-Construction Period Financial Closure Construction Period Concession Period 	 6 Months 6 Months 2 Years 20 Years (Upto 30 Years)

FINANCIALS

1	Total Project Cost (including Interest During Construction)	~ USD 3.15 million
2	Interest Rate (including hedging cost)	12.00%
3	Project IRR	15.63%
4	Equity IRR	19.69%

APPLICATION PROCEDURE

PRE-QUALIFYING CRITERIA FOR THIS PROJECT

- 1) At least five years' experience of developing and managing projects related to integrated agriculture.
- 2) Net worth equivalent to at least USD 2 million at the time of making the application/proposal.

APPLICATION PROCEDURE

- 1. The developer/ investor who meet the above pre-qualifying criteria can make the application for this project.
- 2. Application may be made by a single entity or a group of entities (Consortium or JV) comprising up to three different companies/ parties, including a Lead member, coming together to implement the project.
- 3. A consortium/JV may fulfil the pre-qualifying criteria in a joint/cumulative manner, except for the number of years of work experience.
- 4. A fee of NRs 10,000 shall be payable for each application made (with application to one project counting as a single application).
- 5. The fee must be paid to OIBN (to the OIBN office or a dedicated desk at the Nepal Investment Summit), or by electronic transfer to the following bank account of OIBN:

Office Code: 301003502 Office Name: Office of the Investment Board Revenue Heading: 14229 Bank Name: Everest Bank Ltd. Swift Code: EVBLNPKA

Please use 'Company name_Project name' as the reference code for the payment made in the case of an online payment.

- 6. After payment of the fee is made, the OIBN shall assign an engagement manager and may provide additional documents or information relevant to the project (if available).
- Applicants should submit the detailed proposal with all required documents by 20th April 2019. Applications shall be submitted in physical copies to the OIBN or emailed to projects@ibn.gov.np.
- 8. The Government of Nepal (OIBN or relevant government agency at the relevant level of government) shall review the proposal and ask additional information if required.
- 9. The Government of Nepal shall decide on your application by 31st May 2019.

DETAILED PROPOSAL CHECKLIST

- 1. Detailed profile of the developers/ investors, including profile of senior management team, annual report and audited financial statements for at least past three years (2015, 2016 & 2017), and consortium agreement or JV agreement or Memorandum of Understanding in the case of consortiums or JV.
- 2. Project concept, plan, and information on financial, economic, technical and environmental feasibility.
- 3. Method of project implementation, project development modality and work schedule
- 4. Business plan with basic financial statements
- 5. Financial arrangement and source of investment
- 6. Socio-economic contribution to Nepal
- 7. Expected support from GoN
- 8. Other relevant information, if any

APPLY NOW



CONTACT DETAILS



Office of the Investment Board

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